



## Bismarck Airport

**DATE:** 6/14/2021

**FROM:** Gregory Haug, Airport Director

**ITEM:**

Consider Purchase of John Deere 6155R Tractor using Sourcewell Cooperative Purchasing.

**REQUEST:**

Consider Purchase of John Deere 6155R Tractor using Sourcewell Cooperative Purchasing.

Please place this item on the June 22, 2021 City Commission meeting agenda.

**BACKGROUND INFORMATION:**

Bismarck Airport has a tractor used for mowing operations that is nearing the end of its useful life. The tractor is a key piece of equipment used by airport staff to meet mowing requirements of our Wildlife Hazard Management plan and maintain the airport surfaces. Ordinance 7-01-03 paragraphs 5 and 6 allows purchases through ND State Bids or another state's bid programs upon approval of the City Commission. Airport staff would like to purchase the John Deere 6155R tractor using the Minnesota Sourcewell Ag Tractors bid number 110719-JDC (PG 1P CG70) through RDO Equipment Company, Bismarck ND.

Enclosure 1, is the quote from RDO Equipment Company for the purchase of the tractor in the amount of \$158,056.56. Funds for this purchase are in the approved Airport spending plan. Airport staff has received a \$77,500 Grant from the ND Aeronautics Commission which will reimburse 49% of the purchase cost.

**RECOMMENDED CITY COMMISSION ACTION:**

Approve the purchase of a John Deere 6155R tractor from Sourcewell Cooperative Purchasing delivered through RDO Equipment Company Bismarck for \$158,056.56 and allow staff to enter into contracts for the purchase.

**STAFF CONTACT INFORMATION:**

Greg Haug | Airport Director, 355-1800 or ghaug@bismarcknd.gov

Enclosures:

1. Sourcewell Quote
2. Sample Photo



# YOUR CONTRACT. YOUR QUOTE. YOUR HELP REQUESTED.

**Ensure your equipment arrives with no delay.  
Issue your Purchase Order or Letter of Intent.**

To expedite the ordering process, please include the following information in Purchase Order or Letter of Intent:

**For any questions, please contact:**

- Shipping address
- Billing address
- Vendor: John Deere Company  
2000 John Deere Run Cary,  
NC 27513
- Contract name and/or number
- Signature
- Tax exempt certificate, if applicable

**Kipp Anderson**

RDO Equipment Co.  
1850 East Bismarck Expressway  
Bismarck, ND 58504

Tel: 701-946-7165

Fax: 701-222-6341

Email: [ktanderson@rdoequipment.com](mailto:ktanderson@rdoequipment.com)



**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

RDO Equipment Co.  
1850 East Bismarck Expressway  
Bismarck, ND 58504  
701-946-7165  
act-bcp@rdoequipment.com

**Quote Summary**

**Prepared For:**

BISMARCK AIRPORT  
2301 UNIVERSITY DR  
BISMARCK, ND 58504

**Delivering Dealer:**

**RDO Equipment Co.**  
Kipp Anderson  
1850 East Bismarck Expressway  
Bismarck, ND 58504  
Phone: 701-946-7165  
ktanderson@rdoequipment.com

**Quote ID:** 24611037  
**Created On:** 07 June 2021  
**Last Modified On:** 08 June 2021  
**Expiration Date:** 06 July 2021

**Equipment Summary**

JOHN DEERE 6155R Tractor

**Selling Price**      **Qty**      **Extended**  
\$ 158,056.56 X      1 =      \$ 158,056.56

**Contract:** Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)

**Price Effective Date:** June 6, 2021

**Equipment Total**

**\$ 158,056.56**

\* Includes Fees and Non-contract items

**Quote Summary**

Equipment Total      \$ 158,056.56  
  
Trade In  
SubTotal      **\$ 158,056.56**  
Est. Service      \$ 0.00  
Agreement Tax  
Total      \$ 158,056.56  
Down Payment      (0.00)  
Rental Applied      (0.00)  
**Balance Due**      **\$ 158,056.56**

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



# Selling Equipment

Quote Id: 24611037      Customer Name: BISMARCK AIRPORT

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## JOHN DEERE 6155R Tractor

Hours:

Stock Number:

Contract: Sourcewell Ag Tractors 110719-JDC (PG 1P CG 70)

Selling Price \*  
\$ 158,056.56

Price Effective Date: June 6, 2021

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
08K9L	6155R Tractor	1	\$ 174,296.00	24.00	\$ 41,831.04	\$ 132,464.96	\$ 132,464.96
<b>Standard Options - Per Unit</b>							
0202	United States	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0501	No Package	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
873F	Standard Light Package	1	\$ 951.00	24.00	\$ 228.24	\$ 722.76	\$ 722.76
874C	Alternator 14V / 250A	1	\$ 229.00	24.00	\$ 54.96	\$ 174.04	\$ 174.04
878S	Cup Holder	1	\$ 42.00	24.00	\$ 10.08	\$ 31.92	\$ 31.92
1558	AutoPowr™ Infinitely Variable Transmission (IVT™) 50 km/h (31 mph)	1	\$ 10,205.00	24.00	\$ 2,449.20	\$ 7,755.80	\$ 7,755.80
2060	Standard Cab with CommandARM™	1	\$ 1,217.00	24.00	\$ 292.08	\$ 924.92	\$ 924.92
2159	Premium Seat	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2511	Mirrors - Manual Telescopic	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2624	Panorama Windshield with Panorama Doors	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
2663	Standard Radio Package	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
3223	Hydraulic Pump - 114 L/min	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
3331	3 Electronic Selective Control Valves (SCV) - Premium	1	\$ 1,788.00	24.00	\$ 429.12	\$ 1,358.88	\$ 1,358.88
3833	Rear PTO - 540/540E/1000 - for R&P Axle	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
4121	Telescopic Draft Links with Ball End	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
4213	Center Link with Ball End - Category 3	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00



# Selling Equipment

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4410	Sway Blocks	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5041	R&P Rear Axle 92 mm (3.62 in.) x 2550 mm (100.4 in.)	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5091	Adjustable Cast Wheels - Rear	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5316	Rear Wheels 480/80R42 In. R1/R1W Radial	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
5999	Rear and Front Tire Brand - No Preference	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6070	4WD front axle - TLS Plus with brakes	1	\$ 6,201.00	24.00	\$ 1,488.24	\$ 4,712.76	\$ 4,712.76
6092	Adjustable Steel Wheels - Front	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6376	Front Wheels 380/85R30 R1/R1W	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
7702	Shipment Preparation - By Ship Overseas	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
8012	Front Fenders for Mechanical Front-Wheel Drive (MFWD) - Turnable	1	\$ 996.00	24.00	\$ 239.04	\$ 756.96	\$ 756.96
8020	Fender Extension, One-Piece Side and Rear Extension	1	\$ 729.00	24.00	\$ 174.96	\$ 554.04	\$ 554.04
8030	Special painting - industrial yellow	1	\$ 1,706.00	24.00	\$ 409.44	\$ 1,296.56	\$ 1,296.56
8264	Cooling Compartment	1	\$ 633.00	24.00	\$ 151.92	\$ 481.08	\$ 481.08
8811	JDLINK™ Connect 5 Year Subscription	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
8926	E-SCV 3F (Electrical Valve, 3 Functions)	1	\$ 4,713.00	24.00	\$ 1,131.12	\$ 3,581.88	\$ 3,581.88
<b>Standard Options Total</b>			<b>\$ 29,410.00</b>		<b>\$ 7,058.40</b>	<b>\$ 22,351.60</b>	<b>\$ 22,351.60</b>
<b>Technology Options/Non-Contract/Open Market</b>							
1834	No ISOBUS Ready / GreenStar™ Ready	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1947	4200 Processor	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1829	4200 CommandCenter™	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1845	Less Activation	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1835	Less StarFire™ Receiver	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1899	JDLINK™ Hardware only - Subscription Not Included	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Technology Options Total</b>			<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>



**JOHN DEERE**

# Selling Equipment

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Dealer Attachments/Non-Contract/Open Market							
Open Market Item	I Com AirCraft Radio System - Installed	1	\$ 1,900.00	0.00	\$ 0.00	\$ 1,900.00	\$ 1,900.00
Open Market Item	Motorola XPR5380	1	\$ 1,340.00	0.00	\$ 0.00	\$ 1,340.00	\$ 1,340.00
<b>Dealer Attachments Total</b>			<b>\$ 3,240.00</b>		<b>\$ 0.00</b>	<b>\$ 3,240.00</b>	<b>\$ 3,240.00</b>
<b>Value Added Services Total</b>			<b>\$ 0.00</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
Additional Discounts							
<b>Additional Discount Total</b>					<b>\$ 0.00</b>	<b>\$ -0.00</b>	<b>\$ -0.00</b>
<b>Total Selling Price</b>			<b>\$ 206,946.00</b>		<b>\$ 48,889.44</b>	<b>\$ 158,056.56</b>	<b>\$ 158,056.56</b>



## PRICE SCHEDULE: Sourcewell RFP # 110719

Price Page Tabs	Product Descriptions	Discounts off MSRP
A2	5045E, 5055E, 5065E, 5075E Tractor Models	14%
A2	5090E, 5090EL, 5100E Tractor Models	19%
A2	5000 M, GL, GV, GN, MH, ML, and R Series	22%
A2	6000-9000 Tractor Models	24%
A3	Combines	22%
A4	Cotton	22%
A5	Hay & Forage	22%
A6	Tillage	22%
A7	Drills/Air Seeders/Planters	22%
A8	Sprayers	22%
A9	Implements & Attachments	24%
A10	Ag Management Solutions	Same as Tractor Purchased
C20	Compact Utility Tractors and Equipment	18%
C25	Equipment for Compact Utility Tractors	18%
<b>FRONTIER PRODUCTS</b>		
Frontier	Cotton	18%
Frontier	Cutting & Mowing	18%
Frontier	Hay & Forage	18%
Frontier	Landscape	18%
Frontier	Livestock	18%
Frontier	Material Handling	18%
Frontier	Planting & Seeding	18%
Frontier	Snow Equipment	18%
Frontier	Tillage	18%
Frontier	Sprayers	18%

**Note: Discounts will be calculated based on current pricing at the time an agency requests the quote and will be valid for 30 days.**

Discounts listed are off John Deere's list price. List price can be found on [www.deere.com](http://www.deere.com) by utilizing "Build & Price" and building the desired machine.

