



Airport

DATE: February 13, 2024

FROM: Greg Haug, Airport Director

ITEM: Consider Replacement of Utility Tractors using Sourcewell Cooperative Purchasing

REQUEST:

Consider Replacement of Utility Tractors using Sourcewell Cooperative Purchasing

BACKGROUND INFORMATION:

The Airport has five small utility tractors used for mowing, spraying and snow removal on the airport grounds. These tractors are used year-round for ground maintenance and have the ability to have multiple types of attachments including mower decks, snowplows, sprayers, sweepers and snow blowers. Two of the utility tractors have reached the end of their useful life. They are the 1999 Hustler Tractor and a 2007 Toro Tractor.

To replace these two tractors, Airport staff requested a quote from RDO Equipment using Sourcewell Cooperative pricing. The cost for the two tractors with attachments is \$103,470.67. The two tractors quoted are the same type of tractors the Airport already has in its fleet which will provide consistency for operators and mechanics that use and maintain the equipment. Airport staff has reviewed the quotes and recommend approval to purchase the two tractors using Sourcewell Cooperative Purchasing allowable under City Ordinance 07-01-03.6. The cost to replace the tractors is in the Airport's approved 2024 spending plan. Airport staff plans to request a grant from the ND Aeronautics Commission which may reimburse up to 50% of the purchase cost.

Additionally, Airport staff requests approval to dispose of the 1999 Hustler and 2007 Toro tractors in accordance with City Ordinance 07-01-05.2.

RECOMMENDED CITY COMMISSION ACTION:

Approve the purchase of two utility tractors with attachments from RDO Equipment at a total cost of \$103,470.67, allow staff to enter contracts for the purchase of the tractors and approve the disposal of the two obsolete tractors.

STAFF CONTACT INFORMATION:

Matthew Remyse, Marketing and Operations Manager, 701-355-1812,
mremyse@bismarcknd.gov

ATTACHMENTS:

1. AIR - 1



Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

- Vendor: Deere & Company
- 2000 John Deere Run
Cary, NC 27513
- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

For any questions, please contact:

Kipp Anderson

RDO Equipment Co.
2000 Industrial Drive
Bismarck, ND 58501

Tel: 701-255-1139

Fax: 701-223-2819

Email: ktanderson@rdoequipment.com

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

RDO Equipment Co.
2000 Industrial Drive
Bismarck, ND 58501
701-255-1139
act-bis@rdoequipment.com

Quote Summary

Prepared For:

BISMARCK MUNICIPAL AIRPORT-BIS
PO BOX 991
BISMARCK, ND 58502
Business: 701-222-6502

Delivering Dealer:

RDO Equipment Co.
Kipp Anderson
2000 Industrial Drive
Bismarck, ND 58501
Phone: 701-255-1139
ktanderson@rdoequipment.com

Quote ID: 30333887

Created On: 06 February 2024

Last Modified On: 06 February 2024

Expiration Date: 07 March 2024

Equipment Summary

	Selling Price	Qty	Extended
JOHN DEERE 1585 TerrainCut™ with ComfortCab Commercial Front Mower (Less Mower Deck) Contract: Sourcwell Grounds Maintenance 031121-DAC (PG NB CG 70) Price Effective Date: February 5, 2024	\$ 43,615.03 X	2 =	\$ 87,230.06
JOHN DEERE 72 In. 7-Iron PRO Commercial Side Discharge Mower Deck Contract: Sourcwell Grounds Maintenance 031121-DAC (PG NB CG 70) Price Effective Date: February 5, 2024	\$ 4,934.93 X	2 =	\$ 9,869.86
AMA AMA-00389 Contract: Sourcwell Grounds Maintenance 031121-DAC (PG NB CG 70) Price Effective Date:	\$ 6,370.75 X	1 =	\$ 6,370.75
Equipment Total			\$ 103,470.67

* Includes Fees and Non-contract items

Quote Summary

Equipment Total \$ 103,470.67

Trade In

SubTotal \$ 103,470.67

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

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Est. Service	\$ 0.00
Agreement Tax	
Total	\$ 103,470.67
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 103,470.67

Salesperson : X _____

Accepted By : X _____

Confidential



JOHN DEERE

Selling Equipment

Quote Id: 30333887

Customer Name: BISMARCK MUNICIPAL AIRPORT-BIS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

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RDO Equipment Co.
2000 Industrial Drive
Bismarck, ND 58501
701-255-1139
act-bis@rdoequipment.com

JOHN DEERE 1585 TerrainCut™ with ComfortCab Commercial Front Mower

Hours:

Stock Number:

Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)

Selling Price *
\$ 43,615.03

Price Effective Date: February 5, 2024

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
246BTC	1585 TerrainCut™ with ComfortCab Commercial Front Mower (Less Mower Deck)	2	\$ 54,629.00	23.00	\$ 12,564.67	\$ 42,064.33	\$ 84,128.66
Standard Options - Per Unit							
001A	United States and Canada	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
183N	JLink™ M Modem	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market							
BUC11627	Beacon LED Light Kit (Cab Only)	2	\$ 353.77	23.00	\$ 81.37	\$ 272.40	\$ 544.80
LVB24844	External Mirror Kit (Cab Only)	2	\$ 275.42	23.00	\$ 63.35	\$ 212.07	\$ 424.14
UC13263	Quik-Tatch Weight, 42 lb (19 kg)	8	\$ 85.88	23.00	\$ 19.75	\$ 264.52	\$ 529.04
BTC10677	Radio Mount Kit (Cab Only)	2	\$ 176.33	23.00	\$ 40.56	\$ 135.77	\$ 271.54
BUC11654	Rear LED Work Light Kit (2 Lights) (Cab Only)	2	\$ 356.92	23.00	\$ 82.09	\$ 274.83	\$ 549.66
TCB10303	Rear Weight Mounting Kit	2	\$ 172.88	23.00	\$ 39.76	\$ 133.12	\$ 266.24
SWJHD16 30	Stereo with AM/FM,, Weatherband, SIRIUS Satellite and iPod Ready	2	\$ 335.07	23.00	\$ 77.07	\$ 258.00	\$ 516.00
Dealer Attachments Total			\$ 2,013.91		\$ 463.20	\$ 1,550.71	\$ 3,101.42
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 56,642.91		\$ 13,027.87	\$ 43,615.04	\$ 87,230.08



JOHN DEERE

Selling Equipment

Quote Id: 30333887

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RDO Equipment Co.
2000 Industrial Drive
Bismarck, ND 58501
701-255-1139
act-bis@rdoequipment.com

JOHN DEERE 72 In. 7-Iron PRO Commercial Side Discharge Mower Deck

Equipment Notes:

Hours:

Stock Number:

Selling Price *

Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)

\$ 4,934.93

Price Effective Date: February 5, 2024

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
034NTC	72 In. 7-Iron PRO Commercial Side Discharge Mower Deck	2	\$ 6,409.00	23.00	\$ 1,474.07	\$ 4,934.93	\$ 9,869.86
Standard Options - Per Unit							
001A	United States and Canada	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Total Selling Price			\$ 6,409.00		\$ 1,474.07	\$ 4,934.93	\$ 9,869.86

AMA AMA-00389

Equipment Notes:

Hours: 0

Stock Number:

Selling Price *

Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)

\$ 6,370.75

Price Effective Date:

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
AMA-00 389	JD 1500 MCT	1	\$ 6,157.68	0.00	\$ 0.00	\$ 6,157.68	\$ 6,157.68
Standard Options - Per Unit							
43-190 629	DEFLECTOR, 5' *OPTIONAL	1	\$ 213.07	0.00	\$ 0.00	\$ 213.07	\$ 213.07
Standard Options Total			\$ 213.07		\$ 0.00	\$ 213.07	\$ 213.07
Total Selling Price			\$ 6,370.75		\$ 0.00	\$ 6,370.75	\$ 6,370.75



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Selling Equipment

Quote Id: 30333887

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PRICE SCHEDULE: Sourcewell RFP # 031121		
Price Page Tabs	Product Descriptions	Discounts off MSRP
TURF EQUIPMENT		
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%
L25	Lawn Tractors (S100s, S240s only) & Equipment	4%
L25	Lawn Tractors (X300s only) & Equipment	18%
L30	Garden Tractors & Equipment	18%
L35	Equipment for Lawn & Garden Tractors	18%
C10	Commercial Walk-Behind Mowers & Equipment	23%
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%
C15	Commercial Front Mowers & Equipment	23%
C18	Commercial Wide Area Mowers & Equipment	23%
C20	Compact Utility Tractors & Equipment	18%
C21	Equipment for Commercial Mowing Products	23%
C25	Equipment for Compact Utility Tractors	18%
C40	Mid Duty Crossover Utility Vehicles & Equipment	14%
C41	High-Performance Utility Vehicles & Equipment	14%
C42	Gator Utility Vehicles & Equipment	17%
C47	HPX Utility Vehicles & Equipment	14%
C48	Implements for Utility Vehicles	14%
GOLF EQUIPMENT		
G10	Reel Mowers & Equipment	24%
G15	Special Application Mowers & Equipment	24%
G20	Special Application Vehicles & Equipment	24%
G25	Aeration & Equipment	24%
G30	Debris Maintenance & Equipment	24%
G35	Golf Fleet Management	13%
FRONTIER PRODUCTS		
Frontier	Cotton	18%
Frontier	Cutting & Mowing	18%
Frontier	Hay & Forage	18%
Frontier	Landscaping	18%
Frontier	Livestock	18%
Frontier	Material Handling	18%
Frontier	Planting & Seeding	18%
Frontier	Snow Equipment	18%
Frontier	Sprayers	18%
Frontier	Tillage	18%

Discounts listed are off John Deere's list price (MSRP). List price can be found on www.deere.com by utilizing "Build Your Own" and building the desired machine.

Note: Discounts will be calculated based on current pricing at the time an agency requests the quote and will be valid for 30 days.

Note: For equipment deliveries to Sourcewell participating entities in Alaska or Hawaii, factory freight to the delivering dealer will be paid by the end-user. Factory freight is known at the time of quoting and will be included on the quote to the end-user.

Note: John Deere dealers have the option to charge \$4.00 per loaded mile to deliver the equipment to the end-user. Mileages will be calculated using Google Maps.

Note: Agencies may utilize www.deere.com to obtain the most current information regarding John Deere dealership locations. Select "Find A Dealer" at the top of the page to locate the nearest dealer.